DOE ARRA Amended Local Plan - Cover Page

Due Date	October 30, 2009	
Email To	localplan@csd.ca.gov	
Contact for Questions	Agency (Name Community Action Commission of Santa Barbara C	County
Anestiolis	Central Person Mike Culbertson	-
	Title Energy Services Director	•
	Phone Number Office 805-964-8857 X 145	
	Email: mculbertson@cacsb.com	
Participation Acceptance	Our agency is interested in participating in the DOE ARRA Program. We we have the capacity to provide the required services within our service outlined in the Local Plan.	territory as
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	Neme Fran Forman	
	cliffle Executive Director	
	Phone Number 805-964-8857	
•	Emgil fforman@cacsb.com	
	(Date Section October 30, 2009	
SD Approval		
On Whinagi	/Approved by:	

DOE ARRA Amended Local Plan

Instructions

It is important to first read the DOE ARRA Local Plan Instructions provided as a separate document before completing this plan.

General Plan

Describe your current progress towards your local plan goals and ramp-up to increase capacity and outreach in anticipation of receiving the DOE ARRA Production contract.

Pre DOE ARRA production contract period activities included attend 14 different webinars, phone conference training for the ramp up of the DOE ARRA contract. This included several staff members from Energy Services, Fiscal Department and Administrative personnel.

Equipment and staffing needs were evaluated on how to meet the additional work load increases in production. The model for the increase in production was based on previous DOE contract formats and could be subject to change based on the final production requirements of the DOE ARRA contract. With the arrival of Amendment I to the contract, and the delays experienced our current equipment and staffing plus subcontractors performing weatherization services will have to be increased to meet the DOE ARRA production goals and our obligations to LIHEAP and the SCG DAP LIEE program.

The need for additional test equipment was recognized and orders have been placed. It is estimated that no additional vehicles will be required at this time but is subject to change based on actual production activities of the DOE ARRA contract, LIHEAP and SCD DAP LIEE program requirements.

Client Education material was evaluated and orders were placed to print new material required to be in compliance with DOE ARRA contract.

Current office space and warehouse space was evaluated. Energy Services offices were relocated to larger offices to accommodate increase in staff but is subject to change based on actual production activities of the DOE ARRA contract, LIHEAP and SCD DAP LIEE program requirements.

Warehouse space was evaluated and is subject to change based on actual production activities of the DOE ARRA contract, LIHEAP and SCD DAP LIEE program requirements.

Other requirements will be re-evaluated at a later date.

Current outreach methods and staff were evaluated and are still pending based on the actual production requirement of the DOE ARRA contract. It may be possible that no additional outreach will be necessary to meet the production requirement of the DOE ARRA contract. However CACSB intends to increase our outreach staff in order to meet the increase in the production requirement with the CPUC for the DAP contract. Recruitment for outreach staff is currently underway. As of this date 8 people have applied for their Home Improvement Sales License with the Contractors State License Board and are currently undergoing background checks. Once they receive their HIS license they will receive further training at the SCG DAP training center in Downey. Once they successfully pass the DAP training and receive their SCG DAP outreach badge they will be put under contract with CACSB to provide outreach services for the DOE ARRA contract, LIHEAP and SCD DAP LIEE programs. This process often takes 3 to 6 months

before a outreach representative contractor can get up to speed and provide the number of required files for CACSB. We are also considering hiring a staff person as the outreach coordinator for CACSB.

In reviewing the amount of your allocation, will you be able to build capacity enough to accept and spend the total amount for your entire service area?

YES

If not, what % of the allocation can you accept?

100%

For multi-county agencies, will you have the capacity to spend funds proportionate to each county's allocation and meet the 50% threshold in each county by the required deadline?

Outreach to Potential Clients Describe how you will increase your outreach efforts to reach the necessary number of low-income clients needed to meet your ARRA production goals. If you are a multi-county agency, describe how this will be accomplished in each county.

CACSB has already begun to increase our outreach efforts in the community. CACSB also participated in a Solar SUNday presentation on July 19 at the Santa Barbara Museum of Natural History. The project was promoted by the Community Environmental Council of Santa Barbara County. It presented a opportunity for CACSB to expose the public to the services provided by CACSB weatherization program and promote the up coming DOE ARRA weatherization program. We were also able to talk to several other organizations, city and county officials about the DOE ARRA weatherization program. Several of these will be followed up about partnerships at a later date.

The Director of the Energy Services Programs also met with members of the Santa Barbara County Building Energy Efficiency council to present the weatherization program and discuss the DOE ARRA program. Members present were from the Long Range Planning, Housing and Community Development, Redevelopment Agency, Workforce Investment Board, Planning and Development and Project Clean Water.

Current outreach methods and staff were evaluated and are still pending based on the actual production requirement of the DOE ARRA contract. It may be possible that no additional outreach will be necessary to meet the production requirement of the DOE ARRA contract. However CACSB intends to increase our outreach staff in order to meet the increase in the production requirement with the CPUC for the DAP contract. Recruitment for outreach staff is currently underway. As of this date 8 people have applied for their Home Improvement Sales License with the Contractors State License Board and are currently undergoing background checks. Once they receive their HIS license they will receive further training at the SCG DAP training center in Downey. Once they successfully pass the DAP training and receive there SCG DAP outreach badge they will be put under contract with CACSB to provide outreach services for the DOE ARRA contract. LIHEAP and SCD DAP LIEE programs. This process often takes 3 to 6 months before a outreach representative contractor can get up to speed and provide the number of required files for CACSB. We are also considering hiring a staff person as the outreach coordinator for CACSB.

Identify the main Action Steps required to achieve the goals above utilizing specifics such as timelines, potential partners, marketing plans, etc...

Recruit qualified outreach workers. Train qualified outreach workers. Integrate with our current outreach workers. Develop effective outreach plan. Review and investigate new marketing plans and opportunities, which could include direct mailing, radio/TV public service announcements. Other options that would be allow by the DOE ARRA contract. These processes could take up to 6 months after the release of the Amendment I to the contract to implement.

As of this date 8 people have applied for their Home Improvement Sales License with the Contractors State License Board and are currently undergoing background checks. Once they receive their HIS license they will receive further training at the SCG DAP training center in Downey. Once they successfully pass the DAP training and receive there SCG DAP outreach badge they will be put under contract with CACSB to provide outreach services for the DOE ARRA contract, LIHEAP and SCD DAP LIEE programs. This process often takes 3 to 6 months before an outreach representative contractor can get up to speed and provide the number of required files for CACSB. We are also considering hiring a staff person as the outreach coordinator for CACSB.

Detail progress made in this arena with respect to actual, tangible achievements. Be specific with regards to dates, details, and participants.

Additional office and support staff have been recruited and hired and are presently under going training. Some office staff were hired in April and our current support staff person was hired in July. An additional weatherization services subcontractor was put under contract in April as well. All of our weatherization services subcontractors have hired and begun training additional workers. One support staff person left the agency in September and a replacement has been recruited and hired.

As of this date 8 people have applied for their Home Improvement Sales License with the Contractors State License Board and are currently undergoing background checks.

Outreach to Elected Officials

Describe how you will increase your outreach efforts to educate, and possibly partner with, your local elected officials. If you are a multi-county agency, describe how this will be accomplished in each county.

Santa Maria, Santa Barbara and Goleta have three elected officials that serve on the CACSB Board of Directors. A special presentation was made to the CACSB Board of Directors on the Energy Services program with an emphasis on the DOE ARRA weatherization program. CACSB Executive Director is in continuous contact with various county, city and local official in her official capacity. Our Executive Director, Fran Forman made a presentation and progress report to Congresswoman Louis Capps and outlined some of the achievements made through the DOE ARRA and CSBG ARRA funding.

Identify the main Action Steps required to achieve the goals above utilizing specifics such as timelines, contact people, etc...

A weekly update is provided to the Board of Directors by the Executive Director via email.

A monthly written report is provided to the Board of Directors at the monthly board meetings.

The agency also publishes quarterly newsletters and annual reports that are distributed to community and county leaders and CACSB donors.

Detail progress made in this arena with respect to actual, tangible achievements. Be specific with regards to dates, details, and participants.

Please reference above question and answer

Outreach to Potential Partners and Community

Describe how you will increase your outreach efforts to educate and inform the community at large and create an environment that fosters partnerships in your local community. If you are a multi-county agency, describe how this will be accomplished in each county,

CACSB participates in large community events on a regular basis. Events include such activities as Solar SUNday by the CEC in Santa Barbara, the Guadalupe Senior Center open house, Head Start health fair, Senior Expo, Fiesta and various other county activities where there are large gatherings of low-income populations.

CACSB will also increase our outreach efforts through distribution to participants in other CACSB programs such as Children's Services Head Start and Nutrition Services providing meals to senior citizens and our vulnerable population.

CACSB is also considering, pending approval from CSD, paid advertising in local news papers and other local publications.

Information in the form of posters and pamphlets will also be sent to other community based organizations that serve low-income vulnerable populations in Santa Barbara County.

Identify the main Action Steps required to achieve the goals above utilizing specifics such as timelines, contact people, etc...

CACSB will continue county wide involvement in community activities with agency Directors and Staff to promote the programs and services provided by CACSB.

Other activities described above will begin when posters and pamphlets have been designed and printed for distribution. Target to start delivery is some time in December 2009 or early 2010.

Detail progress made in this arena with respect to actual, tangible achievements. Be specific with regards to dates, details, and participants.

July 19 Solar SUNday, August 5, 6, 7 Fiesta, August 15 Guadalupe Senior Center

open house, August 12 Building Energy Efficiency Council meeting. And various agency Head Start functions throughout the month.

Quality Assurance

For each question in this section, provide a comprehensive narrative on your current processes and what changes you will make to increase the oversight of program staff and subcontractors to ensure that:

Only eligible households are served and that priority will be given to vulnerable populations and those with high energy burden per DOE regulations.

Eligible households to be weatherized are processed taking into consideration health and safety concerns, energy burden and vulnerable populations are given a higher priority. Our outreach contractors canvas areas throughout the county in search of low-income qualified households. They provide preliminary assessment of dwellings and intake applications for DOE Wx and HEAP assistance plus budget counseling and energy education to clients. All applications are reviewed by CACSB staff before work orders are processed and assigned an assessor and/or Wx contractors.

Only feasible measures are installed, all measures billed to CSD were installed, and workmanship meets CSD standards.

Recruitment and training is underway to have separate Assessors and Inspectors as per requirements of the DOE ARRA contract.

All Assessors and Inspectors have and/or will receive the required Wx training as per the contract requirements. Only feasible measures are installed as per the required Wx assessment and DOE ARRA contract. Post weatherization inspections will be conducted by trained staff to assure quality workmanship and that all feasible measures have been installed. All Wx contractors/subcontractor are required to comply with the established WIS Manual requirement for weatherization.

All records meet CSD standards, billing is accurate and truthful, and reports are submitted on time.

CACSB has current systems in place to assure we meet CSD standards, billing is accurate and truthful and reports are submitted on time. Our Fiscal Department uses a Grant Management System accounting program to keep separate our many funding sources. Our Energy Services program uses ServTraq data base and our expertise staff will ensure compliance. All reporting requirements of the DOE ARRA will be followed. CACSB has been providing service to clients and meeting the CSD standards for over 20 years and has been in the weatherization business since the early 1970's.

Describe in detail the applicable Action Items that will need to be addressed in order to achieve compliance in the above three areas. Specify how these action items will be achieved through the concepts of who is responsible, how and when the actions will occur, and why the action is important.

In summary and chronological order after outreach.

1. All applications for DOE ARRA weatherization are reviewed by outreach

- representatives and office staff for compliance to eligibility requirements. Outreach representatives and then again office staff review and/or approve eligibility documents for contract compliance. Points are awarded for vulnerable populations and high energy burden. Those that meet the criteria will be assigned job serial numbers and forwarded to assessors.
- Qualified applications for DOE ARRA weatherization will be forwarded to trained and qualified assessors for dwelling assessment and creation of work orders for weatherization services subcontractor. All work will be in compliance to DOE ARRA contract requirements.
- Job assessments will then be forwarded to the trained and qualified weatherization services subcontractor to install all feasible measures listed on the work order. All work will be in compliance to DOE ARRA contract requirements.
- A post weatherization inspection will follow conducted by a trained and qualified weatherization inspector. All work will be in compliance to DOE ARRA contract requirements.
- 5. When the work order is complete the weatherization services subcontractor may bill CACSB for all work performed on the dwelling.
- All billing invoices will be reviewed first by CACSB staff for accuracy and compliance with DOE ARRA contract and CACSB contract requirements and against the weatherization work order for the dwelling. All work will be in compliance to DOE ARRA contract requirements.
- 7. Invoices will then be forwarded to our fiscal department who will again review all invoices for accuracy and compliance with DOE ARRA contract and CACSB contract requirements and against the weatherization work order for the dwelling before payment is issued. All work will be in compliance to DOE ARRA contract requirements.

All applications and weatherization work will go through several checks and recheck procedures to avoid errors and/or omissions. This is extremely necessary to provide accuracy in customer qualifications and invoices for services by weatherization services subcontractors.

CACSB may revise our processes and procedures pending contract amendments and guidance's released from DOE and CSD.

Workforce Development

Enter the total number of in-house employees <u>currently</u> working in CSD weatherization and HCS programs in the following positions. Count each employee only once. If only a portion of an employee's time is charged to the program, count that person as one.

Position	Total
Admin / Fiscal	12*
Program Management	1*
Program Support	2*
Intake	3*
Outreach	
Other - *These figures may change pending production demands	

^{*}These figures may change pending workload demands.

Enter the total number of subcontracted employees <u>currently</u> working in CSD weatherization and HCS programs in the following positions. Count each subcontracted employee only once. If only a portion of an employee's time is charged to the program, count that person as one.

Position:	Total:
Admin / Fiscal	
Program Management	
Program Support	
Intake	
Outreach representatives contractors	8*
Other - Weatherization Services Subcontractors	10*

^{*}These figures may change pending workload demands.

Describe your plans for building up your in-house workforce to meet the capacity needed to perform the ARRA program.

CACSB has increased our office space to meet the increased work flow subject to change based on actual production activities of the DOE ARRA contract, LIHEAP and SCD DAP LIEE program requirements.

CACSB in-house workforce will be evaluated on a continual basis to ensure we are able to meet the requirements of the DOE ARRA contract, LIHEAP and SCD DAP LIEE program requirements.

If any deficiencies are identified in-house workforce levels will be increased.

Describe how you will develop partnerships with local workforce investment advocates in order to achieve the objectives outlined above.

Our current Wx sub-contractors are already in the process of increasing there capabilities to provide increased services by hiring additional employees. Our Energy Services Director is activity searching for additional qualified Wx sub-contractors to assist in meeting the performance requirements for the DOE ARRA contract, LIHEAP and SCD DAP LIEE program requirements.

All Wx sub-contractors are required to hold a California Contractors B license and/or C-20 for HVAC and/or a C61/D65 license plus the appropriate insurances. CACSB will also be increasing our independent outreach contractors for the ARRA program.

CACSB will evaluate our need for additional outsourcing to meet the capacity needed to meet the performance levels of the DOE ARRA contract. In reviewing the recent release Amendment I for qualified weatherization workers CAC would have difficulty forming partnerships with local workforce investment boards. However CAC may consider their use for community outreach activities.

Provide a timeline that corresponds to the above workforce development plan.

The timeline to achieve and effective workforce will be conditioned on the actual production activities and training requirements in the DOE ARRA contract. This

timeline could take from a few months to several months to have the workforce fully trained in compliance with DOE ARRA contract.

Describe your plans for building up your workforce by outsourcing to meet the capacity needed to perform the ARRA program.

CACSB thinks our current staff levels will be adequate to meet the requirement of the contract.

With this in mind our current evaluation of the workforce and workflow will be contingent upon actual levels of production of the DOE ARRA contract, LIHEAP and SCD DAP LIEE program requirements. If necessary CACSB will either hire additional staff or outsource services.

Describe your action plan for outsourcing, including a description of the RFQ/bidding process, how interested parties will be informed of this opportunity, and provide a timeline for aligning subcontractors to provide timely delivery of services. Also describe your action plan for oversight of subcontractors.

CACSB currently knows some of the requirements that subcontractors will be required to meet. Important information is to be forth coming in the Amendment I of the DOE ARRA contract. Once all the information of the Amendment I has been review then a detailed RFQ/bidding process can be established. CACSB feels that this process could happen in a short period of time or take several months depending on the language of the amendment.

CACSB action plan for oversight of subcontractors is to have them meet the same contractual requirements as CACSB and to monitor there compliance. This process is under review at this time pending the release and clarification of information requested from CSD.

If you are not outsourcing any of your workforces, explain why.

CACSB thinks our current staff levels will be adequate to meet the requirement of the DOE ARRA contract, LIHEAP and SCD DAP LIEE program requirements and there will be no need to outsource any work. With this in mind our current evaluation of the workforce and workflow will be contingent upon the actual production levels and may be increased and/or modified if necessary.

Other Subcontracting

Describe your plans for procuring of material goods and services from third parties, how the agency plans to inform interested parties within the local community of subcontracting opportunities, and your action plan for oversight of subcontractors.

CACSB is exploring 2 options here pending actual production levels of the DOE ARRA contract, LIHEAP and SCD DAP LIEE program requirements The first is to secure all material and appliances necessary to comply to the DOE ARRA contract, LIHEAP and SCD DAP LIEE program requirements and furnish these items to our subcontractors. The second option is to require the weatherization service subcontractors to furnish all required weatherization material and appliances. A decision has not yet been made as to which option will be used.

Vehicle & \$5,000 per Unit

If you are planning on charging any portion of vehicle and equipment purchases to Equipment over ARRA, enter the following information related to these purchases. This will require DOE approval.

ltem:			Quan	tity l	Est. Cost
					
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Barriers

Identify any barriers that you feel you may face in meeting the requirements of ARRA (subcontracting, workforce development, outreach & marking, quality assurance and oversight, compliance with DOE requirements, fiscal requirements and reporting, performance).

Specifically, we will face some barriers in the reporting/fiscal requirements as we close out the months books on the 10th of the following month and the reports are due on the 5th of the month. CACSB energy staff and fiscal staff have discussed the challenges and we are developing a strategy to meet the requirements.

The new requirement to report jobs created or saved based on hours worked for FT and PT staff will require additional tracking efforts and additional assignments for staff.

Some of the new training requirements to have staff fully trained in certain areas will cause delay in implementing weatherization services of the DOE ARRA contract.

The DOE ARRA Amendment I in inherently difficult to interpret and implement in a timely manner. How our weatherization services subcontractors will be reimbursed is not clearly explained and poses problems in implementation of services.

Describ	e what c	ıssistance	you will	need fro	m CSD.		3

Attached Document Checklist

Ramp Up Schedule	
Document	Attached?

Field Staff Training Logs for Agency Staff & Subcontractors		
Diagnostic Equipment Log		
Disclosure of Findings		
Disclosure of Legal Proceedings		
Disclosure of Legal Proceedings		
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Enter any comments you wish to make relative to the Loc	al Plan and A	RRA.
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Comments

DOE ARRA PRIORITY PLAN NARRATIVE

Outreach

Describe in narrative format the selection process for dwellings to be weatherized and the outreach methods to be utilized to assure that eligible households are made aware of the services through DOE ARRA or any similar energy-related assistance program.

Selections of dwellings for weatherization are made through several sources. They include but are not limited to HEAP application referrals to the weatherization programs. Referrals from non federal weatherization programs such as Southern California Gas Direct Assistance Program, customers whose dwellings qualify under LIHEAP would also qualify for weatherization under the DOE ARRA program and could be referred.

- Outreach is conducted by trained outreach representatives and includes several methods. Previously weatherized customers often refer other directly to our outreach representatives.
- Customers inquire to CACSB about our weatherization program because of word of mouth referrals and are referred to out outreach representatives for follow up.
- SCG DAP program provides CARE leads that are available to our outreach representatives.
- CACSB operates a Head Start and Early Head Start programs along with Child Development programs. There are over 1213 parents receive information about CACSB weatherization and utility payment programs. Heat Start household generally qualify for weatherization services.
- CACSB services over 4,547 senior providing meals at congregate dining sites and 3,337 home-bound seniors. Information about CACSB weatherization and utility assistance program is provided on a regular basis.
- Outreach representative also conduct good old fashioned door to door neighborhood canvassing in low-income neighborhoods.
- Referrals come form community involvement in activities thorough out the county where information booths are set up.

Reweatherizati on

Describe in narrative format your selection process to ensure compliance with the DOE ARRA Reweatherization Policy when providing services to dwellings previously weatherized from September 30, 1994 and earlier.

CACSB makes every effort to be in compliance with LIHEAP/DOE Standard contract and the Southern California Gas Company Direct Assistance Program as it relates to previously weatherized dwellings. CACSB makes every effort to be in compliance with the DOE ARRR Previously Weatherized Dwelling requirements in Exhibit F, 6) on pages F7 and 8. Each dwelling and household we have a duplicate measures research inquire conducted using the SCG HEAT data base and CACSB's own exhaustive data base with entries that date to 1994. This will ensure that previously weatherized dwellings are identified. The duplicate measure research inquires is conducted during the customer qualification process.

Client Education

Describe in narrative format a description of how your client education services will be provided to include needs assessments, budget education/counseling, energy conservation and weatherization measures education. Describe how your activities are designed to target households that have not been previously serviced under a LIHEAP or DOE Weatherization program.

CACSB has found over the years that the best time to perform client education services is at the time the customer qualifies for weatherization services, usually at there place of residence. This gives our trained outreach representatives the opportunity to visually perform a preliminary assessment of the dwelling. We provide the following client education material and information.

- Lead Safe Education is provided by giving the customer the Renovate Right booklet and discussing the information it contains.
- Energy Education is accomplished by discussion and informational handouts that talk about how to save on energy. Our Conserve Energy pamphlet is handed out.
- Mold and Moisture Education is handled with the booklet from the EPA.
 Mold, Moisture and your home.
- Budget counseling is provided through our pamphlet Plan Ahead which discusses how to create a budget.

In addition when available from Sempra Energy we provide the customer with the work book Customer Energy Education and Resource Guide for the Direct Assistance Program. The booklet contains information on:

- Where do your energy dollars go?
- How much money do you spend on energy?
- Things you can do to save energy and money
- Reading your utility bill
- Weatherization measures
- Energy safety

And other related utility topics for energy savings.

Customers also sign the form CSD 321 Client Education Confirmation of Receipt and receive our information "Your nest step...."

Training and Technical Assistance

Describe in narrative format a description of how you will provide Training and Technical Assistance to your administrative and program staff.

Training for administrative staff in the fiscal department is provided by the department head, CACSB's controller who is highly qualified. Training for the support office staff in the Energy Services program is provided by experienced and trained staff for weatherization services and is mostly performed on the job. Training for program staff in support of Direct Program services is conducted thorough various sources. All weatherization services subcontractors are in the process of completing the required training for there job at the San Bernardino training center or through the on line training program. Any additional training requirements placed in future amendments will be provided to be in contract compliance. All training logs for program staff in direct support of services are accurate and up to date.

Leveraging

Describe in narrative format how you will leverage DOE ARRA funds with other available program funds and how much leveraging you plan on coordinating

Due to restrictions in the DOE ARRA contract and the difference in reimbursement rates between the different weatherization contracts, CACSB at this time does not intend to leverage DOE ARRA weatherization services with any other weatherization service contract.

State of California

Department of Community Services and Development
DRAFT Example of FY 2009 ARRA Stimulus DOE Allocation Using Pure 3FF
Administration, Training & Technical Assistance, and Health & Safety

County/Service Area

Amador	Calavelas Tuolumne	
	Amador	Amador Calaveras Tuolumne

- Service Area Total
 Butte Co. CAA of Butte County, Inc.
 Colusa Service Area Glenn Co. Human Resource Agency
 - Colusa Glenn Trinity
- Contra Costa Co. Contra Costa Employment & Human Services Service Area Total 9 ~ 0
- Del Norte Co. Del Norte Senior Center El Dorado Service Area El Dorado Co. Dept. of Human Services
 - El Dorado
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16 Lassen Co. - Lassen Economic Development Corporation

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757,496 37,875 48,056 3,900,107 195,005 247,424	~	48,056 247,424		167,891 864,420	378,748 1,950,054	18,937 97,503	24,028 123,712	83,946 432,210
251,099 12,555 15,930		15,930		55,654	125,550	6,278	7,965	27,827
435,089 21,754 27,602		27,602		96,433	217,545	10,877	13,801	48,217
56.421		71 588		268.001	564.213	28.211	35,794	125,052
99,013		125,629	1	438,906	990,134	49,507	62,815	219,453
181,461 9,073 11,512		11,512		40,219	90,731	4,537	5,756	20,110
12,626		16,020		55,967	126,257	6,313	8,010	27,984
8,851		11,230	-	39,232	88,505	4,425	CL9'C	19,616
30,550		38,762		135,418	305,493	15,275	19,381	67,708
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670,299 33,515 42,524		42,524		148,565	335,150	16,758	21,262	74,283
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461,566 23,078 29,282		29,282		102,302	230,783	11,539	14,641	51,151
,319,602 65,980 83,716		83,716		292,477	659,801	32,990	41,858	146,238
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State of California Department of Community Services and Development DRAFT Example of FY 2009 ARRA Stimulus DOE Allocation Using Pure 3FF Administration, Training & Technical Assistance, and Health & Safety

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D Allowable H&S (A-B-C)25%	1,034,825 1,147,710 781,894	409,991 428,796 434,435 1,273,222 32,342	147,436 209,850 357,286 23,380 108,131 667,190	37,713 5,580 43,292 846,640		27,409 27,409 236,522 25,141 149,888 411,551
C Allowable T&TA 6%	296,200 328,510 223,803	117,352 122,735 124,349 364,436 9,257	42,201 60,066 102,267 6,692 30,950 190,971 31,760	10,795 1,597 12,392 242,336	201, 692, 201, 692, 20, 838 249, 007 285, 007 79, 076 82, 222 133, 701 35, 880 57, 219 55, 833	126,033 7,845 67,700 7,196 42,903 117,799
B. Allowable Admin 5%	233,447 258,913 176,388	92,490 96,733 98,005 287,228 7,296	33,260 47,340 80,600 5,274 24,393 150,512 25,032	8,508 1,259 9,767 190,995	15,947 16,283 196,253 224,626 67,323 64,803 106,376 28,278 45,097 44,004	99,332 6,183- 53,357 5,672 33,813
50% of Total Allocation	4,668,946 5,178,264 3,527,768	1,849,806 1,934,653 1,960,092 5,744,551 145,920	665,203 946,806 1,612,009 105,487 487,867 3,010,244 500,632	170,153 25,175 195,328 3,819,892	3,27,0,350 328,477 3,925,057 4,492,515 1,246,464 1,296,053 2,107,511 565,563 901,932 880,082	1,986,638 123,664 1,067,146 113,431 676,268 1,856,845
D Allowable H&S (A-B-C)25%	2,069,649 2,295,426 1,563,788	819,981 857,593 868,869 2,546,443 64,684	294,871 419,700 714,571 46,760 216,262 1,334,380 221,920	75,426 11,160 86,585 1,693,281	1,432,613 141,681 145,604 1,739,888 1,991,441 552,533 574,514 934,217 250,703 399,808 390,123	880,637 54,818 473,044 50,282 299,776 823,102
B C Allowable Allowable Admin T&TA 5% 6%	592,400 657,026 447,606	234,705 245,470 248,698 728,873 18,514	84,402 120,131 204,533 13,384 61,901 381,942 63,521	24,589 3,194 24,783 484,671	40,554 40,554 41,677 488,015 570,014 188,152 164,444 267,403 71,759 111,665	252,066 15,691 135,400 14,392 85,805 235,597
B Allowable Admin 5%	466,895 517,828 352,777	184,981 193,465 196,009 574,455 14,592	66,520 94,681 161,201 10,549 48,787 301,024 50,063	17,015 2,518 19,533 381,989	327,697 32,847 32,506 449,252 124,646 129,605 210,751 56,556 90,193 88,008	198,664 12,366 106,715 11,343 67,627 185,685
A 100% Total Allocation	9,337,892 10,356,556 7,055,536	3,699,611 3,869,306 3,920,183 11,489,100 291,840	1,330,406 1,893,611 3,224,017 210,974 975,734 6,020,487	340,306 50,350 390,656 7,639,783 6 553 933	6.35,335,935 6.36,238 6.59,41 7.850,112 8,985,030 2,492,928 2,592,106 4,215,022 1,131,126 1,131,126 1,760,163	3,973,276 247,328 2,134,291 226,862 1,352,536 3,713,689
County/Service Area	Los Angeles Co. 17 Area A - CES 18 Area B - Maravilla 19 Area C - PACE 20 Area D (To be divided among CES, Maravilla & PACE)		Madera Merced Service Area Total 23 Modoc Co Rectwood CAA 24 Nevada Co Nevada Co. Dept. of Housing & Community Services 25 Orange Co CAP of Orange Co. 26 Pracer Co Project Go, Inc. 27 Plumas Service Area - Plumas Co. CDC	Plumas Sierra Service Area Total 28 Riverside Co CAP of Riverside Co Sacramento Service Area - CRP, Inc.		Sorvice Area - CAAA of San Mareo Co., Inc. (Interim) 38 Southern Area - Central Coast Energy Services (Interim) 39 Santa Cruz Service Area - Central Coast Energy Services Wonterey San Benito Santa Cruz Service Area Total

State of California Department of Community Services and Development DRAFT Example of FY 2009 ARRA Stimulus DOE Allocation Using Pure 3FF Administration, Training & Technical Assistance, and Health & Safety

County/Service Area

40 Shasta/Tehama Service Area - SHHIP, Inc. Shasta

Tehama

Service Area Total

41 Sisklyou Co. - Great Northern Corporation

42 Stanislaus Co. - CVOC, Inc.

43 Tulare Co. - CSET, Inc.

44 Ventura Co. - Community Action of Ventura Co., Inc.

TOTALS

∢	A			✓	a	۵,	O
100%	Allowable	. N	Allowable	20%	Allowable	Allowable	Allowable
13	Admin	T&TA	H&S	of Total	Admin	T&TA	H&S
	2%	760	(A-B-C)25%	Allocation	%5°	%5	(A-B-C)25%
1,878,631	93,932	119,181	416,380	939,316	46,966	59,591	208,190
775,999	38,800	49,230	171,992	388,000	19,400	24,615	85,996
2,654,630	132,732	168,411	588,372	1,327,316	66,366	84,206	294,186
1,281,164	64,058	81,278	283,957	640,582	32,029	40,639	141,979
2,782,846	139,142	176,545	616,790	1,391,423	69,571	88,272	308,395
4,112,752	205,638	260,915.	911,550	2,056,376	102,819	130,457	455,775
2,000,661	100,033	126,923	443,426	1,000,331	50,017	63 461	221,713

4 17,039,652
4,877,294
3,843,999
76,879,902 3,843,999 4,877,294
79,307
9,754,588
7,687,990
153,759,804 7,687,990 9,754,588 34,0

DOE ARRA Amended Local Plan – Addendum 1 Cover Page

Due Date	No later than 10 wo	orking days after the approval of the Davis-Bacon Plan
Email to	Your field represen	tative
Contact for Questions	Agency Name	Community Action Commission of Santa Barbara County
Questions	Contact Person	Mike Culbertson
	Title	Energy Services Director
	Phone Number	805-964-8857
	Email	mculbertson@cacsb.com
CSD Approval	Λ	
11	Approved by Approval Date	

State of California
Department of Community Services and Development
50% of FY 2009 ARRA Stimulus DOE Allocation Using Pure 3FF
Maximum Allowable Line Item Amounts

	•							411	Aliowable
		Contract	Total	Allowable	Allowable	Allowable	Allowable	Allowable	
	County/Service Area	Number	Allocation	Admin	T&TA	H&S	Outreach	Intake	Cilent Ed
				6%	614	25%	5%	2%	5%
	Alameda Co.			اد					40.057
1	Area A - City of Berkeley	09C-1801	377,147	22,861	22,898	82,847	18,857	7,543	18,857
2	Area B - Spectrum Community Services, Inc.*	09C-1802	1,941,812	117,706	117,896	426,553	97,091	38,836	97,091
3	Amador/Tuolumne Service Area - Amador-Tuolumne CAA				l		1	1	
	Amador		125,019	7,578	7,590	27,463	6,251	2,500	6,251
	Calaveras	.	216,625	13,131	13,152	47,586	10,831	4,333	10,831
	Tuolumne		220,183	13,347	13,368	48,367	11,009	4,404	11,009
	Service Area Total	09C-1803	561,827	34,056	34,110	123,416	28,091	11,237	28,091
4	Butte Co CAA of Butte County, Inc.	09C-1804	985,949	59,765	59,861	216,581	49,297	19,719	49,297
	Colusa Service Area - Glenn Co. Human Resource Agency			·		•			[
-	Colusa	[[90,347	5,477	5,485	19,846	4,517	1,807	4,517
	Glenn .	i I	125,723	7,621	7,633	27,617	6,286	2,514	6,286
	Trinity] }	88,131	5,342	5,351	19,360	4,407	1,763	4,407
	Service Area Total	09C-1805	304,201	18,440	18,469	66,823	15,210	6,084	15,210
s	Contra Costa Co Contra Costa Employment & Human Services	09C-1806	1,682,564	101,991	102,156	369,604	84,128	33,651	84,128
7	Del Norte Co Del Norte Senior Center	09C-1807	179,101	10,856	10,874	39,343	8,955	3,582	8,955
	El Dorado Service Area - El Dorado Co. Dept. of Human Services		,,1]	1	• • •			[
٥			19,527	1,184	1,186	4,289	976	391	976
	Alpine		736,685	44,655	44,727	161,826	36,834	14,734	36,834
	El Dorado ºº Service Area Total	09C-1808	756,212	45,839	45,913	166,115	37,810	15,125	37,810
_		09C-1809	4,091,673	248,023	248,424	898,807	204,584	81,833	204,584
	Fresno Co Fresno Co. EOC	09C-1810	784,680	47,565	47,641	172,369	39,234	15,694	39,234
	Humboldt Co, - Redwood CAA	090-1010	104,000	41,000	77,071	1,2,000	1	,,,,,,	
11	Imperial Service Area - Campesinos Unidos, Inc.		370,564	22,462	22,499	81,401	18,528	7,411	18,528
	Imperial .	1	•		1	508,194		46,087	115,218
	San Diego - Area A		2,304,365	139,683	139,908	587,595	133,746	53,498	133,746
	Service Area Total	09C-1811	2,674,929	162,145	162,407	567,585	100,740	00,480	100,740
12	Inyo Service Area - IMACA, Inc.		/ma ===	10000	40.050	60.055	0.035	2 574	8,935
	Inyo		178,700	10,832	10,850	39,255	8,935	3,574	7,975
	Mono		159,497	9,668	9,684	35,036	7,975	3,190	
	Service Area Total	09C-1812	338,197	20,500	20,534	74,291	16,910	6,764	16,910
	Kern Co CAP of Kern	.09C-1813	2,740,633	166,128	166,398	602,027	137,032	54,813	137,032
14	Kings Co Kings Community Action Organization, Inc.	09C-1814	494,379	29,968	30,016	108,599	24,719	9,888	24,719
	Lake Service Area - North Coast Energy Services								
	Lake	1	573,390	34,757	34,813	125,955		11,468	28,670
	Marin		333,733	20,230	20,262	73,310	16,687	6,675	16,687
	Mendocino		612,400	37,122	37,182	134,524	30,620	12,248	30,620
•	Napa		229,807	.13,930	13,953	50,481	11,490	4,596	11,490
	Solano	1	657,013	39,826	39,890	144,324	32,851	13,140	32,851
	Sonoma		794,898	48.184	48,262	174,613	39,745	15,898	39,745
	Yolo		632,069	38,314	38,376	138,845	31,603	12,641	31,603
	Service Area Total	09C-1815	3,833,310		232,738	842,052	191,666	76,666	191,666
18	Lassen Co Lassen Economic Development Corporation	09C-1816	244,686		14,856	53,750		4,894	12,234
10	Los Angeles Co.		,	1	'				Į į
17	Area A - Decision Pending	09C-1817	4,649,215	281,819	282,275	1,021,280	232,461	92,984	232,461
	Area B - Maravilla*	09C-1818	, ,			1,132,692		103,128	257,820
	Area C - PACE	09C-1819	3,512,859		213,282	771,660	175,643	70,257	175,643
		1000-1010	5,720,273	1	347,304	1,256,557	286,014	114,405	286,014
	Area D - Decision Pending	09C-1823	145,303		8,822	31,918		2,906	7,265
	Mariposa Co Mariposa Co. Dept. of Human Services	00051020	1.70,000	5,555]	.,		'
22	Merced Service Area - Merced Co. CAA		662,392	40,152	40,217	145,508	33,120	13,248	33,120
	Madera			1	57,242	207,103		18,856	47,140
	Merced	000 4004	942,804		97,459	352,609		32,104	80,260
	Service Area Total	09C-1824	1,605,198					2,101	5,252
	Modoc Co Redwood CAA	09C-1825	105,041		6,378	23,074		9,716	24,290
	Nevada Co Nevada Co. Dept. of Housing & Community Services	09C-1826	485,805		29,495	106,716	1		
	Orange Co CAP of Orange Co.	09C-1827	2,997,522	i .	181,993	658,458		59,950	149,876
26	Placer Co Project Go, Inc.	09C-1828	498,516	30,218	30,287	109,508	24,926	9,970	24,926
27	Plumas Service Area - Plumas Co. CDC								
	Plumas		169,434		10,287	37,219	Ł .	3,389	8,472
•	Sierra		25,069		1,522	5,507		501	1,253
	Service Area Total	09C-1829	194,503	11,790	11,809	42,726	9,725	3,890	9,725

State of California
Department of Community Services and Development
50% of FY 2009 ARRA Stimulus DOE Allocation Using Pure 3FF
Maximum Allowable Line Item Amounts

									1
		Contract	Total	Allowable	Allowable	Allowable	Allowable	Allowable	Allowable
	County/Service Area	Number	Allocation	Admin	T&TA	H&S	Outreach	Intake	Client Ed
		1		£75.	6%	25%	£4.	2%	5%
28	Riverside Co CAP of Riverside Co.	09C-1830	3,803,748	230,570	230,943	835,559	190,187	76,075	190,187
29	Sacramento Service Area - CRP, Inc.								-
	Sacramento		3,263,118	197,799	198,119	716,800	163,158	65,262	163,156
	Sutter		318,268	19,292	19,323	69,913	15,913	6,365	15,913
	Yuba		327,082	19,827	19,859	71,849	16,354	6,542	16,354
	Service Area Total	09C-1831	3,908,468	236,918	237,301	858,562	195,423	78,169	195,423
30	San Bernardino Co CAP of San Bernardino Co.	09C-1832	4,473,529	271,170	271,608	982,688	223,676	89,471	223,676
31	San Diego Co Area B - MAAC	09C-1833	1,241,197	75,237	75,359	272,650	62,060	24,824	62,060
32	San Francisco Co EOC of San Francisco*	09C-1834	1,290,576	78,230	78,357	283,497	64,529	25,812	64,529
33	San Joaquin Co Dept. of Aging, Children's & Community Services	09C-1835	2,098,604	127,210	127,416	460,995	104,930	41,972	104,930
34	San Luis Obispo - EOC of San Luis Obispo Co.	09C-1836	563,173	34,138	34,193	123,711	28,159	11,263	28,159
35	San Mateo - CAA of San Mateo Co., Inc.*	09C-1837	898,120	54,441	54,529	197,288	44,906	17,962	44,906
36	Santa Barbara Co CAC of Santa Barbara Co.	09C-1838	876,362	53,122	53,208	192,508	43,818	17,527	43,818
	Santa Clara County	1				i	·	ĺ	
37	Northern Area - Decision Pending		1,978,242	119,914	120,108	434,555	98,912	39,565	98,912
38	Southern Area - Decision Pending	,	123,142	7,464	7,477	27,050	6,157	2,463	6,157
39	Santa Cruz Service Area - Central Coast Energy Services	1 1		•					
	Monterey		1,062,636	64,413	64,517	233,427	53,132	21,253	53,132
	San Benito		112,951	6,847	6,858	24,812	5,648	2,259	5,648
	Santa Cruz		673,410	40,820	40,886	- 147,926	33,671	13,468	33,671
	Service Area Total	09C-1841	1,848,997	112,080	112,261	406,165	92,451	36,980	92,451
40	Shasta/Tehama Service Area - SHHIP, Inc.								
	Shasta		935,346	56,697	56,789	205,465	46,767	18,707	46,767
	Tehama		386,360	23,420	23,458	84,871	19,318	7,727	19,318
	Service Area Total	09C-1842	1,321,706	80,117	80,247	290,336	66,085	26,434	66,085
41	Siskiyou Co Great Northern Corporation	09C-1843	637,875	38,666	38,728	140,120	31,894	12,758	31,894
42	Stanislaus Co CVOC, Inc.	09C-1844	1,385,543	83,987	84,123	304,358	69,277	27,711	69,277
43	Tulare Co CSET, Inc.	09C-1845	2,047,686	124,124	124,324	449,810	102,384	40,954	102,384
44	Ventura Co Community Action of Ventura Co., Inc.	09C-1846	996,103	60,380	60,478	218,811	49,805	19,922	49,805
		k	To a contract of the contract		·	· · · · · · · · · · · · · · · · · · ·			
	TOTALS		76,555,000	4,640,496	4,648,000	16,816,633	3,827,749	1,531,100	3,827,749

^{*} Contract on hold pending outcome of enforcement action Decision Pending = CSD seeking new contractor for service area

DOE ARRA Amended Local Plan - Addendum 1

Instructions

If you need additional funding for intake, outreach and/or client education, you must provide justification for the increased need. If you do not need any additional funding, enter zero under the first question for each expense line item below.

Additional Intake Justification

Intake is currently limited to 2% of your total contract. How much additional funding will you need to support expanded or different approaches for carrying out intake services? (Enter the dollar amounts)

-5%

If you are requesting additional funds, describe the differences in strategy and design for delivering intake as compared to what you proportionately spend in a normal year.

In order for CACSB to meet the objectives of the DOE ARRA contract it will mean hiring additional outreach contractors. This increase in outreach contractors will increase the work load for CACSB both for our independent outreach contractors and CACSB staff that will have to review and approve documents and then process the applications. The result would possibility require CACSB to increase our office/fiscal staff to meet the demands of this contract. Since the DOE ARRA contract will be a stand alone contract and will not be leveraged with other weatherization contracts it will be necessary to increase our intake percentage to be financially viable.

Funds not expensed during the year will be reallocated to Direct Program Activities, Health and Safety and General/Operating Expenses.

Additional Outreach Justification

Outreach is currently limited to 5% of your total contract. How much additional funding will you need to support expanded or different approaches for carrying out outreach services? (Enter the dollar amount.)

10%

If you are requesting additional funds, describe the differences in strategy and design for delivering outreach as compared to what you proportionately spend in a normal year.

The current outreach strategy for CACSB has been to supply our outreach contractors with referrals. They have also canvassed neighborhoods in search of qualified low-income clients and relied upon referrals from clients that have been weatherized. Our strategy will now include direct advertising through several media sources, which will include television, radio and print. We will be producing public service announcements and utilizing free advertising space whenever possible. However to reach the clients in our county it will be necessary to pay for some of these advertising slots in order to reach the maximum number of low-income clients. Since the DOE ARRA contract will be a stand alone contract and will not be leveraged with other weatherization contracts it will be necessary to increase our outreach percentage to be financially viable.

Funds not expensed during the year will be reallocated to Direct Program

Funds not expensed during the year will be reallocated to Direct Program Activities, Health and Safety and General/Operating Expenses.

2012

EXHIBIT B

(Standard Agreement)

RAMP UP SCHEDULE

2009

- Categories - If a new hire fits into more than one category, count the person only once. Place them in the category that requires the most training per 20II 2010 the proposed training coursework in the instructions.

lob Creations - Subcontractors

- Enter the estimated number of jobs that will be created by contracting with subcontractors for both basic wx and specialty work.
 - To help determine the number of jobs, base your estimate as if you were doing a direct hire rather than subcontracting.

- Enter the quantity of vehicles and equipment in the quarter you are planning to make the purchases even if only a portion of the purchase will be Vehide & Equipment Purchases over \$5,000 per Unit

Note: Although this sheet is protected, there is no password. To remove the protection, go to Tools, choose Protection and lastly choose Unprotect Sheet.

EXHIBIT B

(Standard Agreement)

RAMP UP SCHEDULE		2009			2010				1000			
Agency:									ZOII			2012
Total	4	0	0	4	C	C	C	c	C			
Job Greation - Subcontractors	Total	-1/1-9/30 10/1-	/1-12/31	1/1-3/31 4/1-6/30				-3/31 4/1	//_ 08/9 =	11 = 3/31 4/1 = 6/30 7/1 = 9/30 10/1 = 17/31) - 1/2/21	
Basic Weatherization Contractor	1			1	20	The later management of the second of the second	3		: }		No. of Control of Control	
Specialty-Insulation Cont pending	0			0								
Other - Outreach Contractor	ro.			z,								
Other -	0			0								
Total .	9	0	0	9	0	0	0	0	C	c	C	0
Vehicle & Equipment Purchases	Total	-1/01 06/6-1/1	1-12/31	1/1-3/31 4/	1-6/30 7/1-	4/1-6/30 7/1-9/30 10/1-12/31		8000000	1/2 08/9 =	18/4-1/01 08/6-1// 08/9-1/8/	1-17/31	%1€/E'-WI
Vehicles	0		1	3								
Equipment ~	0											,
Equipment	0											
Equipment -	0	7,100										
Equipment -	0											
Total	0	0	0	0	0	0	0	0	0	0	o	0
Comments:												1
	111111111111111111111111111111111111111	1126671125671256	1	17868461444148866				, , , , , , , , , , , , , , , , , , ,		************		1

Instructions

- These schedules replace all previous ones submitted as part of the DOE ARRA Local Plan.
- CSD will be reviewing the aggregate totals on a statewide basis to determine if the State will attain the 30% of estimated completed dwellings by 9/30/10.
- * If agency can not forecast any activity in the 3rd quarter (Jan Mar 2010), specific reasons must be given in the comments section above. Please bear in mind that DOE and the administration have expressed that they want states to spend out as quickly as possible and that each agency should put their best estimate forward.
 - Base estimates for unit production on current DOE measures, reimbursement rates and historical data.
- The formulas for calculating the average cost per unit and the health and safety measure maximum are included in this addendum.

Expenditures by County -

- Enter the name of each county in your service territory on separate lines.
- For each county, enter the percentage of funds you plan to expend by the end of each quarter.
 - Unit Production By County ~
- Enter the name of each county in your service territory on separate lines.
- " For each county, enter the number of units you plan to complete by the end of each quarter. Job Creations – Agency -
 - Enter the number of employees by category that you estimate will be hired each quarter.

EXHIBIT B (Standard Agreement)

DOE ARRA LOCAL PLAN - ADDENDUM II

RAMP UP SCHEDULE Agency:		2009		2010				2011	2012	2	2012
Unit Production by County	Total	7/1- 9/30 10/1- 12/31	3/31 ote	4/1-6/30 7/1-9/30 see note		10/11-12/31	1/1 - 3/31 4/1	4/1 - 6/30 7/1	7/1-9/30 10/1-12/31		1/1 - 3/31
Santa Barbara County	1000	0	25	106	169	117	117	117	14	112	115
	0									<u></u>	
	0										
	0										
	0										
	0		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						-		
	0										
Total	1000	0	25	106	169	411		117	117	411	115
Total Expenditures by County	Total	17.1 - 9/30 10/1 - 12/31	1/1 - 3/31 4/1		" 1/01 0E/6	- 12/31	1/1 - 3/31 4/1	- 1//2 0E/9 -	4/1-6/30 7/1-9/30 10/1-12/31		1/1-3/31
Santa Barbara County	100%	%O %O	%9	15%	19%	11%		10%	10%	10%	%6
	%0										
	%O										
	%0		7774								
	%0										
	%o					ļ					
	%0								-		
Total	,00I	%O %O	%9	15%	19%	11%	10%	10%	10%	10%	%6
Job Creation - Agency	Total	7/1 9/30 10/1 12/31	1/1-3/31 4/1	4/1-6/30 7/1-9/30		10/1- 12/31	1/1-3/31 4/1	4/1 - 6/30 - 7/1 - 9/30	9/30 10/1-12/31	Professional Con-	1/1-3/31
Admin / Fiscal	1		1			A					100 mm
Program Management	0		0							 	
Program Support	T.									ļ	
Intake	0	,	0							<u> </u>	
Outreach	0		0							ļ	
Field Supervision	1		1								
Assessors / Inspectors	-		-								
Crew Leaders	0		0								-
Crew Members	0		0	7,7,7							
Other -	0		0								

Additional Client Education Justification

Client Education is currently limited to 5% of your total contract. How much additional funding will you need to support expanded or different approaches for carrying out client education services? (Enter the dollar amount.)

10%

If you are requesting additional funds, describe the differences in strategy and design for delivering client education as compared to what you proportionately spend in a normal year.

Normally our client education services have been conducted when our outreach contractors collect client information, sign forms and gather utility payment copies and other documents in the client's residence. Client Education is usually conducted in conjunction with and leveraged with other weatherization contracts. Since the DOE ARRA contract will be a stand alone contract and will not be leveraged with other weatherization contracts it will be necessary to increase our client education percentage to be financially viable.

Funds not expensed during the year will be reallocated to Direct Program Activities, Health and Safety and General/Operating Expenses.